



Title: Certified Applicator

Reports to: Agronomy Manager

Position Responsibilities:

The applicator supports the cooperative by delivering and distributing agronomy products for specific locations, reporting, service, safety and maintenance, and other duties as assigned by management.

The applicator will maintain a positive attitude, work well with team members and provide exceptional customer service.

Other responsibilities include but are not limited to:

- Perform operations and deliveries in a safe and efficient manner
- Operate spraying and spreading equipment properly and in accordance with delivery tickets
- Mix fertilizer and chemicals properly to ensure quality standards and accuracy
- Deliver product as assigned
- Reporting relevant details and submitting application records for invoicing
- Provide excellent customer service that will result in greater sales
- Work with customers to resolve problems and report complaints to the supervisor
- Attend product and merchandising meetings as required
- Uphold all cooperative policies and ensure that all facilities and equipment meet all federal, state and OSHA regulations
- Report any needed repairs or special maintenance to the agronomy manager immediately
- Maintain vehicle cleanliness and perform daily maintenance
- Perform other duties and responsibilities as assigned

Basic Requirements:

- High school degree or GED
- Current operational knowledge of all spray rigs and tender trucks located at assigned location and knowledge of applicable OSHA, State, EPA and DOT regulations
- Current operational knowledge of the equipment in the chemical and fertilizer plant
- Good working knowledge of MSDS information on chemicals and fertilizer being handled
- Current CDL licensing
- Custom applicator's license
- Able to work independently with minimum supervision
- Computer and data entry skills
- Ability to deal with emotional customers and help resolve complaints

Physical Requirements:

- Must be able to lift over 50 pounds
- Must complete a drug/alcohol test
- Must be able to climb ladders/stairs up to 10 – 15 times per day
- Must be able to complete miscellaneous job duties
- Ability to operate forklift, sprayers, tractors and other machinery as required

Job descriptions are subject to change